

Why Choose LabTech®



REASON #

9

LabTech Will Turn Your IT Business into a Profit Center.

LabTech's main benefit is enabling MSPs to automate IT service delivery and drive down costs, but its ability to create revenue is one of its greatest strengths. It is why we created the software; to actually drive opportunity creation and generate revenue.

5 Ways LabTech Will Increase Your Profits

Manage More Machines per Technician

With LabTech, you can automate virtually any IT task, work on multiple machines at the same time and complete tons of tasks with a simple right-click! Combined with the hundreds of scripts, monitors, alert templates and auto remediation capabilities that you get out-of-the-box with LabTech Ignite®, you can manage more endpoints per technician!

Uncover Hidden Opportunities

Finding new opportunities for project work, upgrades and refreshes is a breeze with LabTech. Easily create custom monitors to identify systems that don't meet your minimum defined standards and raise an alert when systems are running low on disk space, when software licenses and warranties are about to expire, and much more.

Increase Billable Time

Automate defrags, disk cleanups, patching and more. LabTech eliminates your busy work, automates it *and* makes it billable. LabTech can even add the appropriate time entry to tickets, whether your techs manually execute a script or if a script runs automatically.

Maximize the Value of Break-Fix Customers

Adding a free monitoring service and deploying agents to break-fix machines adds incremental break-fix revenue and helps close the value gap between reactive break-fix and fully managed clients.

Close More Sales

Use LabTech as a selling tool to quickly identify your prospects' endpoints and run detailed reports illustrating the vast amount of maintenance that is likely missing from their machines. It's never been easier to make a solid business case for a managed services contract.



“The cost benefits are amazing. LabTech is not overhead. It’s a profit center.”

Tom Watson, CEO
Capital Computers & Networks

LabTech generates more than **\$195,000** a year in **billable hours** for Capital Computers. Read their case study at labtechsoftware.com/capital-computers to learn more about the financial gains they get from LabTech.

Want to see it for yourself? Get your **FREE LabTech trial** today at www.bluesolutions.co.uk/vendors/labtech/free-trial or call **0118 9898 222** to schedule a live demo.



Blue Solutions | 12b Oaklands Business Centre | Oaklands Park, Wokingham, Berkshire, RG41 2F

©2016 LabTech Software. All rights reserved.