/LIBRAESVA

PARTNER PROGRAM 2019

The Libraesva Partner Program is designed for Partners that believe in Libraesva's technologies and wish to develop new opportunities and increase their business' profitability.

The Libraesva Partner Program has two partnership levels, Registered and Certified.

Discover the benefits and requirements for each and find the best partnership level for you!

WHICH BENEFITS?

- Leading technology solution at affordable rates
- High recurring margins
- Sales and technical support
- Regular reseller competitions and bonuses

REQUIREMENTS

	REGISTERED	CERTIFIED
SALES/MARKETING		
Partner portal registration	■	■
Sales training	☐	■
Newsletter	■	■
Annual target revenue	☐	£ 10.000 / 2 new business orders
TECHNICAL		
Knowledge of Virtualization, email, DNS and IP Protocols	■	■
First Line Support to the Customer	■	■
Technical training and certification	☐	■

BENEFITS

	REGISTERED	CERTIFIED
SALES		
Dedicated Partner area	■	■
Dedicated Partner Account Manager	☐	■
Newsletter*	■	■
Discounts	Registered	Certified
Internal Use License	☐	■
Not For Resale license**	6 months/25mbx	12 months/50 mbx
Deal Registration	☐	■
MARKETING		
Marketing funds	☐	■
Partner logo	■	■
Co-planning events	☐	■
Partner badge reward	☐	■
TECHNICAL		
Ticket system support	■	■
Priority support	☐	■

* Only for subscribed Partners
** NFR are only for internal demos and will be renewed only
   for active Partners after the first order